Message Text

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UNCLAS TOKYO 10545

EXCON

E.O. 11652: N/A TAGS: ESTC,JA

SUBJECT: P.L. EXTRANCHECK: CASE NO. A264651

REF: STATE 158662

1. IN REPLY TO EMBASSY INQUIRY, MR.YOKOTA, INTERNATIONAL MACHINERY FIRST DEPT OF NISSEI SANGYO CO., LTD. (NSC), HITACHI ATAGO BLDG., NO. 15-12, NISHI SHIMBASHI 2-CHOME, MINATO-KU, YOKYO, JAPAN, STATED THAT 782 PCS OF TYPES SSI 104, 105 AND 106 INTEGRATED CIRCUITS (IC'S) MADE BY SILICON SYSTEMS INC. (SSI), OF IRVINE, CALIF., WILL BE (1) IMPORTED DIRECTLY BY NSC FROM NISSEI SANGYO INSTRUMENTS INC., OF SUNNYVALE, CALIF., ONE OF NSC'S 19 OVERSEAS SUBSIDIARIES, AND (2) DELIVERED TO NIPPON PERIPHERALS LTD. (NPL), NO. 660, MIYAMAE (NOTE CORRECTION: NPL CHANGED ITS ADDRESS FROM NO. 2039-93, KUGENUMA MENTIONED REFTEL IN MARCH 1977), FUJISAWA CITY, KANAGAWA PREF., JAPAN, AS END USER, CONFIRMING ABOVE PURCHASE SCHEDULE, MR. KOTAKE, SALES DEPT OF NPL, STATED THAT 782 SSI-MADE IC'S UNDER INVESTIGATION WILL BE INCORPORATED INTO MAGNETIC DISC DEVICES AT THEIR PLANT AND THAT THOSE DISC DEVICES WILL BE DELIVERED TO NPL'S TWO PARENT FIRMS, HITACHI LTD., AND FUJITSU LTD., AS PERIPHERAL EQUIP-UNCLASSIFIED

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MENT FOR COMPUTERS MADE BY THESE TWO LARGE MANUFACTURERS. MR. KOTAKE OF NPL ADDED THAT (1) HIS FIRM BEGAN TO PURCHASE SSI-MADE IC'S SINCE FEBRUARY THIS YEAR WITH NSC AS IMPORTER, (2) THE ABOVE LOT OF 782 PCS IS THE THIRD ORDER FOR SSI-MADE IC'S PLACED BY HIS FIRM WITH NSC, FOLLOWING THE FIRST ORDER (400 PCS) IN FEBRUARY AND THE SECOND ONE (375 PCS) IN APRIL, AND (3) NPL'S TOTAL

PURCHASE THIS YEAR WILL EXCEED 2,000 PCS INCLUDING 1.557 PCS ALREADY ORDERED.

2. OUR FINDINGS REVEALED THAT NPL WAS ESTABLISHED IN 1973 WITH 100 EMPLOYEES AND ITS CAPITAL OF 400 MILLION YEN WAS PROVIDED ON A FIFTY-FIFTY BASIS BY HITACHI LTD., AND FUJITSU LTD. THE FIRM IS KNOWN AS A MANUFACTURER SPECIALIZING IN COMPUTER PERIPHERAL EQUIPMENT FOR THE TWO PARENT FIRMS. SEE TOKYO 10121 (7/7/77) FOR WTDR ON NPL. SEE TOKYO 2805 (2/25/76) AND 06/74 RESPECTIVELY FOR WTDR ON HITACHI AND FUJITSU, NPL'S TWO PARENT FIRMS BOTH OF WHICH ARE LEADING MANUFACTURERS OF ELECTRIC AND ELECTRONIC EQUIPMENT IN JAPAN. NSC, 68.25 PERCENT OF WHOSE STOCK IS OWNED BY HITACHI LTD., WAS ESTABLISHED IN 1947 WITH CAPITAL OF 850 MILLION YEN AS A TRADING FIRM WITH 1,200 EMPLOYEES ENGAGING IN EXPORT AND IMPORT OF ELECTRIC, ELECTRONIC, MEDICAL AND SCIENTIFIC EQUIPMENT. SEE TOKYO 1933 (2/10/77) FOR TWDR OMAG DVPT BANK SOURCES TOLD US THAT TRANSACTIONS WITH NPL AND NSC HAVE BEEN VERY SATISFACTORY, RECOMMENDING BOTH OF THEM AS GOOD AND RELIABLE FIRMS.

3. RECOMMEND ISSUANCE OF EXPORT LICENSE TO NISSEI SANGYO INSTRUMENTS INC. MANSFIELD

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